

Building Resilience

Tuesday, November 13, 2001

DEADLINE: Tues. Oct. 30

MPD VALUE: 6

Who should attend:

This course is intended for individuals from all levels of the organization who are interested in exploring some simple strategies geared at turning pressure into peak performance.

The seminar:

Today's dynamic, complex workplace requires that all human resources adjust rapidly and effectively to constant organizational change.

Personal resilience is a tool each individual in the organization can develop, to not only accept current organizational realities, but in fact embrace and commit to those realities with energy.

Resilience is *the ability to absorb high levels of change while at the same time maintaining personal resourcefulness*. Most organizations today are in a constant state of transition, never quite arriving at a new *end state* for any great length of time. This reality requires that the organization's human resources engage in the transition process while maintaining their personal health and emotional well being.

Seminar highlights:

- Understand the change process and the importance of personal commitment
- Identify personal distress signals that inhibit performance
- Use simple strategies for maintaining personal alignment
- Assume control of their work experience
- Reframe problems into opportunities
- Turn workplace pressure into energy for a top performance



SEMINAR LEADER:
Deri Latimer

Faster, Better Financial Processes

Friday, November 23, 2001

DEADLINE: Fri. Nov. 9

MPD VALUE: 6

Who should attend:

This course is intended for senior financial managers who wish to understand the applicability of this tool and /or wish to identify opportunities for improvement in their organizations. More than just an overview, this course will take you through the steps to successfully implement a Financial Process Review project.

The seminar:

This one-day workshop teaches you how to implement a Financial Process Review (FPR) in your organization in a realistic and effective manner.

Financial Processes effect all areas of your business, operations, sales, marketing, purchasing, R&D, etc. These functions require timely and accurate information and transaction processing. Better financial processes can not only decrease cost, but also improve the bottom line through improvements in efficiency and effectiveness. Financial Process Review can be used to achieve dramatic improvements in critical measures of performance - cost, quality, capital, service, and speed.

This course will provide a detailed definition of FPR, explain why a company should use it and describe who should use it. We then address the work steps necessary such as process mapping, performance measures, designing the new world, and the potential barriers of implementing. We will compare benchmarking and best practices and how to use them. The wrap up will include some advice on practical problems associated with these tools.

Seminar highlights:

This workshop uses a variety of teaching methods to ensure the most complete learning experience:

- Small discussion groups
- Structured approach to implementing a Financial Process Review project
- Best Practices in Financial Process Design from the *real world*
- Case study



SEMINAR LEADER:
Mr. Bruce Acton

Supply Chain Management in the New Economy

Thursday, December 6, 2001

DEADLINE: Thurs. Nov. 22

MPD VALUE: 6

Who should attend:

This course is intended for managers who wish to better understand and deal with the challenges of supply chain management now and in the future.

The seminar:

Since the 1980s, there has been a growth in the perception that the supply chain has a key role to play in business performance. The more recent emphasis of business to rationalize operations has resulted in many re-engineered businesses. This has led to increasing interest in the role of purchasing and distribution. Add to this the complexities of sourcing and sale of products over a wider geographical area, plus the reality that a growing proportion of business activity relies on the combination of products and services from a wider range of organizations to create a final product or service for sale to the customer, and it is clear that such interest by management will not be a passing fad. Competition, it is often said, is between supply chains, not individual organizations.

This one day program looks at the different approaches that might be taken to supply chain management. It then looks at supply chain management in practice with a focus on the technology that is now available and emerging to support activity here. Finally the course looks at business to business collaboration, which is argued to be the key component in supply chain management.

Dr. Carr is the lead researcher for The Research Institute for the Study of Supply Chain Management, which will provide a virtual laboratory for the development of our understanding of the application of technologies for business success in the future. Both SAP America and IBM Canada are contributing collaboration and knowledge management technologies to enable the creation of a model supply chain.



SEMINAR LEADER:
Dr. Peter Carr

SEMINAR LEADERS:

Building Resilience

Ms. Deri Latimer is a partner with Organization & Staff Development (OSD). Deri is an experienced human resource professional with 16 years of experience assisting organizations with their training and consulting needs.

As a partner with OSD, Deri offers workshops and consulting services in Interpersonal Communication, Leadership Development, Coaching Skills, Team Building, Career Planning, Conflict Resolution, Strategic Planning and Performance Management. Deri has a proven track record as a keynote speaker, facilitator and consultant to a wide range of clients from the private and public sectors.

Deri has a Bachelor of Management degree from the University of Lethbridge. She is also a qualified trainer and administrator in Myers-Briggs Type Indicator and is a certified Neuro-Linguistic Programming Practitioner.

Faster, Better Financial Processes

Mr. Bruce Acton is a principal with Acton Consulting Ltd. Bruce's range of expertise includes Quality Management (QM), Business Process Redesign (BPR), information systems projects, and Performance Measurement.

Bruce has lead several successful re-engineering projects including one with Alberta Transportation Utilities, which received a gold for the Premier's Award of Excellence. He brings a broad range of expertise in costing and process management. He teaches management development courses for a number of professional organizations and universities.

Mr. Acton has a MBA degree from the University of Alberta, a B.Sc. Degree from the University of British Columbia, and is a Certified Management Consultant.

Supply Chain Management in the New Economy

Dr. Peter Carr brings the perfect balance of education and hands-on experience. As Associate Director of the Centre for Innovative Management, Dr. Carr is primarily responsible for external affairs including corporate and media relations and cooperation with other academic institutions. Peter also managed the development of the MBA in Information Technology Management and is the Director of this program.

Prior to joining Athabasca University, Peter put his theoretical knowledge to work in various positions. He helped develop the operations of British Aluminum (formerly British Alcan Aluminum), as a consultant and then a Manager of New Production Systems. He has also returned to his alma mater as a visiting lecturer to students of the School of Industrial and Manufacturing Science.

Peter received a B.Sc. (Honours) in Applied Economics prior to pursuing an MSc and then a Ph.D. in Manufacturing Systems at Cranfield University in Great Britain.

REGISTRATION FORM

NAME _____

TITLE/COMPANY _____

ADDRESS _____

PHONE _____ FAX _____

VISA MASTERCARD CHEQUE (payable to: SMAM)

Building Resilience
 Tuesday, November 13

SESSION A

Faster, Better Financial Processes
 Friday, November 23

SESSION B

Supply Chain Management in the New Economy
 Thursday, December 6

SESSION C

CARD NUMBER _____ EXPIRY DATE _____

SIGNATURE _____

NUMBER OF SESSIONS _____ @ \$ _____ PER SESSION = \$ _____

SUBTRACT EARLYBIRD DISCOUNT (\$50) \$ _____

ADD 7% GST (#R107990640) \$ _____

\$

TOTAL ENCLOSED

Mail completed forms to:

The Society of Management Accountants of Manitoba (SMAM)
 815 - 240 Graham Avenue, Winnipeg, MB R3C 0J7

or fax to: (204) 947-3308

FEE SCHEDULE

Number of Sessions	Cost per Session		Early Bird Discount	Deadline
	CA / CMA MEMBERS	NON-MEMBERS		
1	\$265	\$325	Register before October 5 and save \$50	2 weeks in advance of each session LATE FEE: \$25 CANCELLATION FEE: \$25
2	\$250	\$300		
3	\$225	\$275		

EXAMPLE

Take 1 session at \$265
 Take 2 sessions at \$250 each
 Take 3 sessions at \$225 each



KIRBY DESIGN

The Financial Management Series has been specifically designed to meet the professional development needs of today's financial managers. These three full-day sessions offer a variety of current topics, which are delivered in a hands-on learning environment.

Registration is at 8:30 am

**Sessions run from
 9:00 am to 4:00 pm
 (includes lunch)**

**Location:
 CMA Professional Centre
 Suite 814 - 240 Graham Avenue**

FOR MORE INFORMATION

Call Bob Delaney at the CA office (204) 942-8248

TOLL FREE: 1-888-942-8248

E-MAIL: rdelaney@icam.mb.ca

or call Todd Scaletta at the CMA office (204) 987-4566

TOLL FREE: 1-800-841-7148

E-MAIL: tscaletta@cma-canada.org

The Society of Management Accountants of Manitoba
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FINANCIAL MANAGEMENT SERIES

**EARLYBIRD DEADLINE
 OCTOBER 5**



A Series of 3 Workshops specifically designed for Today's Financial Manager

